



**Press Release**

**25 September 2007**

**TAYLOR STRIKES GOLD WITH THE YORKSHIRE  
PURCHASING ORGANISATION**

Taylor, the UK's market leader in waste containment solutions, has been awarded coveted 'Gold Accreditation' by the Yorkshire Purchasing Organisation (YPO) following a formal supplier approval process.

The YPO, a procurement organisation for the public sector, introduced its Supplier Accreditation Programme in April this year in order to ensure that all its suppliers meet high standards of good business practice.

The independent auditing process, which looks into a wide range of areas such as quality, finance, safety, and compliance and governance, awarded Taylor an impressive 81.99% score, ranking the company just 63<sup>rd</sup> out of more than 500 organisations assessed to date.

Dr David Gillett, Sales and Marketing Director at Taylor, commented: "Following the Gershon Efficiency Review, Local Authorities are increasingly grouping together to procure items in volume via organisations such as the YPO. We're delighted with our Gold accreditation since it puts us in a strong position when competing for contracts. Any organisation buying through the YPO knows at a glance that we have an excellent track record in key areas such as customer service, health and safety, and environmental and corporate responsibility.

"For some time now Taylor has been focused on helping Local Authorities to deliver the KPIs linked to Gershon and McClelland: to realise added value and offer the lowest cost over the life of an asset. The annualised cost of ownership of our steel bin is up to 40% less than competing products. Add to this our new Taylor Rental business offering long term rental for less than a pound a week as an alternative to purchase, and coupled with our on-site services maintenance contracts, you have a professional, low cost and predictable cost offering backed up by the assurance of dealing with Taylor as recognised by the YPO"

Helen Wardman, Procurement Officer at the Yorkshire Purchasing Organisation, added:

"As an officially recognised and high scoring supplier to YPO, Taylor is clearly very well placed to respond to requests for quotations and invitations to tender. Taylor will also have the advantage of being able to 'fast track' through the administration process, reducing time and cost for both parties. We're really pleased to be awarding Taylor 'Gold' status and look forward to further cultivating our working relationship."

**ENDS**

**For further information, please contact Katy Baker or Chris Lawrance at JBP Public Relations on 0117 9073400 or email [taylor@ibp.co.uk](mailto:taylor@ibp.co.uk)**